

GLOBAL CONFERENCE 2026

FROM CHAOS TO COMMAND:
RISK LEADERSHIP IN INDUSTRY 6.0

**SUSTAINABILITY THAT PAYS:
BOOSTING BUSINESS VALUATION**

Joseph D'Cruz
Chief Executive Officer
Roundtable on Sustainable Palm Oil (RSPO)

Sustainability Creates Business Value

When It Influences Decisions

✦ sustainability matters when it does one of four things:



**PROTECT
REVENUE**



**PROTECT
FUTURE CASH FLOWS**



**INCREASE
CONFIDENCE**



**CREATE NEW
OPPORTUNITIES**

• That gives us four very practical pathways: •



**MARKET
ACCESS**

Stay in markets.
Win new ones.



**RISK &
RESILIENCE**

Reduce downside.
Build resilience.



**TRUST &
CAPITAL**

Build trust.
Attract capital.



**GROWTH &
OPTIONALITY**

Unlock opportunities.
Create long-term value.

Sustainability expectations don't stop at the corporate boundary. They travel upstream—into supply chains, suppliers and SMEs.

What starts as a corporate sustainability commitment can become a supplier's revenue issue.



1. LARGE CORPORATE CUSTOMERS

Their sustainability commitments increasingly extend into their supply chains

EXAMPLES

- Climate transition
- Deforestation & nature
- Human rights
- Supply-chain standards
- And others



2. WHAT SUPPLIERS ARE INCREASINGLY EXPECTED TO PROVIDE



DATA

What are you doing?



TRACEABILITY

Where did it come from?



EVIDENCE

Can it be trusted?



3. SUPPLY-CHAIN ACCESS

The question businesses may increasingly face



Can I continue supplying my customers?



REVENUE AT RISK

THE MALAYSIAN CONTEXT



~250,000

SMEs estimated to be integrated into large supply chains

OECD, Nov 2025



96.1%

of Malaysian business establishments are SMEs

SME Corp Malaysia



MALAYSIA'S RESPONSE: Simplified ESG Disclosure Guide for SMEs in Supply Chains

From the Risk Leader's Lens: Sustainability and Future Value



How does this risk travel through my business?

*Not simply:
"Is this a sustainability risk?"*



Reduces Likelihood

Lower chance of disruption occurring



Reduces Severity

Lesser impact when disruption occurs



Improves Resilience

Stronger ability to anticipate, adapt and recover



Reduces Uncertainty

More visibility, better decisions, greater confidence



Protects Future Cash Flows

Better sustainability practices help safeguard the quality and predictability of future performance.



**The market doesn't pay a premium for sustainability.
It rewards the quality and predictability of future performance.**

RSPO Supporting IFRS-Aligned Sustainability Disclosure



Emerging Global Shift



Sustainability-related disclosures are becoming **mandatory** across multiple jurisdictions



Adoption of **IFRS S1 & S2** is accelerating, including in key consumer markets



Companies & financial institutions increasingly require **structured, auditable** sustainability data



RSPO Standards

Existing RSPO system, assurance process and certification data may support IFRS-aligned sustainability disclosures, helping reduce duplication of effort for members and stakeholders.

P&C



Existing Auditable Data



Supports IFRS-Aligned disclosure readiness



Value Proposition



For Growers

- Support sustainability disclosure readiness
- Reduce reporting duplication & administrative burden



For Financial Institutions

- Improve visibility of sustainability related risk & opportunities
- Support more consistent sustainability-related assessment



What we have developed?

RSPO developed a document illustrating how existing RSPO P&C documentation may be organised, to meet the **reporting requirements of IFRS S1 and S2**.



Important Clarification

- This initiative **does not** introduce or amend RSPO certification P&C
- This initiative **does not require** additional audits within the RSPO certification ecosystem.



Opportunity for RSPO to strengthen its role as a credible sustainability standard supporting evolving market, regulatory and financial sector expectations.

“Sustainability
creates value not only
by protecting what
you have, but by
increasing your ability
to respond to what
comes next”





“If we expect businesses to become more sustainable, we also have to think about how the transition is financed, particularly for smaller businesses that may have the least capacity to absorb the upfront cost.”

Nature Communication Peer Reviewed Study

Analysing 120,000 trade-flow observations across
7 tropical commodities

Out of 10 voluntary standards, only

4

Generated a
price premium

nature communications

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Voluntary sustainability standards and trading-up in tropical agrifood commodities

[Janne Bemelmans](#), [Charline Depoorter](#), [Axel Marx](#) & [Miet Maertens](#) 

[Nature Communications](#) **17**, Article number: 4752 (2026) | [Cite this article](#)

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For oil palm, RSPO was associated with an approximate 3% increase
in trade volume and a positive export price effect

GLOBAL IMPACT

~20
%

of palm oil
globally is
certified by the
RSPO

6300+

RSPO Members

as of July 2026

100

Countries and territories

as of July 2026

7000+

**Certified
downstream supply chain
facilities**

5.5M

**Million Hectares Certified
Area**

as of June 2026

The test for risk leaders:

Is sustainability driving real business value?

“ 01

MATERIALITY

What could
materially change
our future
cash flows?

FOCUS ON WHAT MATTERS
TO THE ECONOMICS OF OUR BUSINESS

“ 02

EVIDENCE

Would our
evidence stand
up to **scrutiny**?

BUILD TRUST WITH EVIDENCE
THAT IS MEASURABLE, VERIFIABLE
AND EXPLAINABLE

“ 03

DECISIONS

What are we
changing
because of what
we know?

TURN INSIGHT INTO ACTION
ACROSS THE BUSINESS

“ If sustainability information never changes a decision,
has sustainability really become strategy? ”

✱ **“true value of sustainability is not that it makes a company look better.**

It makes the company easier to trust.” ✱

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THANK YOU



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TO KNOW MORE ABOUT US!

enquiry@insterp.com
www.insterp.com